Eudora By QUALCOMM

Customer Profile

The following brief questions will aid us in developing a profile of your company and in evaluating how our product meets your company's needs. Please take a few minutes to complete this questionnaire and return it with your order.

| 1 | J | |
|-------------------------------|---|--|
| General Information: | | |
| 1) How did you learn al | bout Eudora? (please specify name of publication) | |
| Advertisement | | |
| Article | | |
| 7 11 11010 | | |
| Book | Direct Mailer | |
| Internet | | |
| Trade Show | | |
| Other (please spec | sing any other type of e-mail software? | |
| If so, what type(s)? | ing any control type of a man potentiale. | |
| | to receive future Eudora announcements? | |
| E-mail | | |
| Posta | Both | |
| l Mail | | |
| If e-mail, what is your prefe | erred platform and attachment type? | |

| 1 | \/ | r | ว | C | |
|---|----|---|---|----|--|
| 1 | V | l | 1 | L. | |

PC

Uuencode

| MIM | BinHex |
|-----|--------|
| E | |

Site Information:

| 1) | How many and what type of workstations are currently at your site? | | | | | |
|--------|--|----|------|--------|-------|--|
| Mac | | PC | Unix | X | Other | |
| How 1 | How many will you be adding within the next 12 months? | | | | | |
| Mac | | PC | Unix | X | Other | |
| 2) | How many mail host servers are at your site? | | | | | |
| 3) | What is your Internet domain name? | | | | | |
| 4) | Who is your Internet service provider? | | | | | |
| 5) | What type of hardware are you using for your servers? | | | | | |
| 6) | Who are your TCP/IP vendors? | | | | | |
| Mac | | PC | | Server | | |
| 7) | 7) Do you support dial up? | | | | | |
| If so, | If so, what kind of dial up service do you support? | | | | | |